

In Pursuit of Excellence **(A Highly Interactive Competency Development Program)**



Unleash the potential of your employees and create a Culture of Trust , Ownership and Collaboration

Facilitators: Mr. Prasad R. Kamat

On Friday, 23rd March, 2018 at Panaji - Goa

**SF/01, Navelkar Arcade,
Above T&A, Dr. A. Borkar Road,
Panaji-Goa 403 001**

PERSPECTIVE

The human resource is the greatest asset of an organization. It is far more important than capital, material or machines. In today's competitive environment every company is looking for ways to enhance the quality of human capital so as to improve their productivity and ultimately boost the company's bottom line. The aim is to have the foundation of TQP (Total Quality People) because effective organizations depend on effective people.

Continuous improvement in an employee mindset is the basic idea of excellence in an organization. The ability to make improvements and to take learning and apply them must be built into our human capital. Continuous improvement also enables continued employee engagement – the business is never done growing, improving and learning, and employees are part of this process every day.

In this program you will learn the essentials of how employees can achieve excellence in a practical and applicable way .

OBJECTIVES

The power packed session **In Pursuit Of Excellence** will enable the participants and their organizations to become winners in today's competitive environment by developing the large resource of untapped human potential.

Participants will have gained an understanding of Excellence Principles and have worked through an initial application of the techniques in their organization.

CONTENTS

- VUCA World - Scanning of present business environment
- Explore your Brand Image - 5 Steps to Brand Yourself
- Art of Persuasion
- Effective Feedback at Work
- Assertive Communication
- Building Trust in the Workplace
- How to beat Procrastination?
- 3 R Techniques of Investing Time for Productivity
- 5 Steps Delegation Process
- Power of Collaboration
- Essential Leadership Skills

METHODOLOGY

The training is not focused on transfer of Knowledge alone; it indeed augments overall growth and development of skills of a participant. The same is ensured by blending presentations with energizers, role plays, exercises, group activities and visual aids.

WHO WILL BENEFIT

Officers, Executives and Managers, irrespective of their functional affiliations, across the industries will benefit from the program.

Prasad R. Kamat

B.A., LL.B., D. L.W., MBA (HR)



Prasad is a motivational speaker and leadership coach. He has over 35 years of work experience at middle and senior management levels, in the field of Human Resource Management and Learning & Development, with Tata Group of Companies. He has undergone an intensive training in advanced skills for professional trainer at Tata Management Training Centre, Pune. People management and training delivery are his forte.

He was a guest faculty at Goa Institute of Management Studies, Goa University and School of Business Management at Belagavi.

Prasad is known for his result oriented and quantifiable deliverables. He makes learning auditable with serious message interwoven, blends it with fun and live cases. As an accomplished Corporate Behavioural Trainer, his focus areas include Communication Skills, Managerial-Leadership Development, High Impact Presentation Skills, Breakthrough Motivation, Emotional Intelligence, Interpersonal Skills, Time Management, Change Management, Outbound Synergy Building and so on.

Reputed Organizations in Goa and outside are using his services in employee training and development, across the levels.

Date: Friday, 23rd March, 2018

Timing: 9.30 am to 5.00 pm (Registration at 9:00 am)

Venue: **SmartEdge Training Centre,**
SF/01, Navelkar Arcade, Above T&A,
Dr. A. Borkar Road,
Panaji-Goa.

Investment: Rs. 2500/- per participant. Fee is inclusive of course material, refreshments and luncheon. 18% GST extra applicable on participation fee.

Group Discount: 10% discount for 2 or more participants from the same organisation.

Nomination/s will be confirmed subject to receipt of the nomination fee in advance. Nomination fee is non-refundable, however, participation by a substitute is allowed.

Registration: The registration form duly filled in; along with account payee cheque drawn in favour of Smart Edge Management Services, should reach our office prior to the date of the program.

Contact Persons

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