

“Art of Conversation” (Half-day Highly Interactive Training Program)



How to start a conversation, keep it going, build networking skills – leave a positive impression!

Facilitator: Mr. Prasad R. Kamat

**SF/01, Navelkar Arcade,
Above T&A, Dr. A. Borkar Road,
Panaji-Goa 403 001**

PERSPECTIVE

Many who see themselves as goal-oriented individuals think business small talk is unrealistic; it does not have any purpose, or lead to a clear objective. Even those few who struggle to develop themselves in the art of “idle conversation” admit they genuinely do not like business small talk very much.

They could not be more wrong! There is often more at stake during casual conversations than in other more formal situations when you are more prepared. In business, everything starts with a conversation. Whether it’s making a sale, hiring an employee or negotiating a lease, excellent conversational skills are a must. Business small talk has a significant function. If done right, a short conversation could do wonders for a career.

OUTLINE

- Culture Talk
- Why engage in Small Talk?
- Safe topics
- Inflammatory topics
- Let’s Get Talking - Techniques

FACILITATOR

PRASAD R. KAMAT

B.A., LL.B., D.L.W., M.P.M.

Prasad is a motivational speaker and leadership coach. He has over 25 years of work experience at senior levels, in the field of Human Resource Management and Training, with Tata Group of Companies. He has undergone an intensive training in advanced skills for professional trainer at Tata Management Training Centre, Pune. People management and training delivery are his forte.

He was a guest faculty at Goa Institute of Management Studies, Goa University and School of Business Management at Belgaum.

As an accomplished Corporate Trainer, his focus areas include Communication Skills, Presentation Skills, Emotional Intelligence, Interpersonal Skills, Leadership Skills, Team Building, Time Management, Motivation, Self-Development, Change Management and Creativity & Innovation.